



May 14<sup>th</sup>, 2022

To: CGC Board of Directors  
Club Members

From: Alex Egan, General Manager

Re: Spring General Meeting

This report is to provide the membership with an update on the operation thus far for the 2022 season.

We were able to hire a very qualified superintendent over the winter Matt Blackburn, he started March 1<sup>st</sup> and has been working very hard since he stepped foot on property. This along with a relative mild winter meant the course came out of winter in fantastic shape.

We also welcomed Jake Ward, our new Assistant Professional, Jake and Dan will be available to support your golfing needs, whether that be giving advice on those new clubs or providing lessons. Be sure to drop by the Pro Shop and say hello to Jake and the Pro Shop staff.

We opened April 28<sup>th</sup>, weather was not the best to start the season but is slowly coming around and the course is ready to go.

Covid is still a concern, but restrictions have been lifted and we are moving forward with the new normal. We are still following the cleaning protocols that were put in place when this started, and it is mandatory for our F&B servers continue wearing masks.

Our Food and Beverage has undertaken a revamp to improve the member experience at the Club. We have made cosmetic changes in the Clubhouse, and in particular, the Member Lounge. There will also be menu changes coming very soon, we will send out more information on the new menu once it has been finalized. Ceilidh and her team have been working very hard to improve the operation as a whole and they are looking forward to a great season.

Communication is something that is a top priority at the CGC and we will be continuing the flow of information to you throughout the season, making sure you are all aware of what is happening at the CGC. If you have not been receiving any emails from the Club, please reach out to us. We will be happy to find a solution or help fix that or any other issue.



Thank you to the Board of Directors and all of you that have welcomed me into your club. This is truly a special property and a unique Club and I am looking forward to meeting you all and working hard to ensure you have an enjoyable experience.

Thanks,

Alex

See report attached



### Membership numbers as of May 11<sup>th</sup>

Membership Type	Total
Senior	765
Intermediate	25
Leave of Absence	14
Medical Leave	17
<b>Total</b>	<b>821</b>

Junior Member	Total
Novice	53
Junior	50
<b>Total</b>	<b>103</b>

Others	Total
Social Members	13
Waitlist	40
New Pending Apps	5
<b>Total</b>	<b>58</b>

### Percentage of Play (Members vs Non-member)

Rounds By Player Type	#
Senior Member	1706
Daily Fee	751
Junior Member	51
Intermediate Member	50
Novice Member	30
Employee	31
Waiting List	3
Daily Fee Junior	11
Complimentary	1
<b>Total</b>	<b>2634</b>
No show	34

Member vs Non-Member	#
Member / Staff	72%
Non-Member	28%

### Sales Report

Sales Report	May 14 2022	2022 Vs 2021	May 14 2021	May 14 2020
Membership	\$ 500,491.23	\$ (20,318.53)	\$ 520,809.76	\$ 445,566.08
Services (Storage..etc)	\$ 36,366.75	\$ 2,263.29	\$ 34,103.46	\$ 26,519.50
Green Fees	\$ 27,464.80	\$ 5,390.80	\$ 22,074.00	\$ -
Green Fee Coupon Book	\$ 32,746.00	\$ 12,697.00	\$ 20,049.00	\$ 2,366.95
Cart Rentals	\$ 7,438.50	\$ 459.50	\$ 6,979.00	\$ -
Cart Book	\$ 7,920.25	\$ (204.75)	\$ 8,125.00	\$ 1,800.00
Pro Shop Merch	\$ 30,083.28	\$ 9,463.28	\$ 20,620.00	\$ 1,553.00
F&B Sales	\$ 37,782.00	\$ 29,817.00	\$ 7,965.00	\$ -
Driving Range	\$ 9,547.26	\$ 1,267.26	\$ 8,280.00	\$ 4,825.00
<b>Total</b>	<b>\$ 689,840.07</b>	<b>\$ 40,834.85</b>	<b>\$ 649,005.22</b>	<b>\$ 482,630.53</b>